



Commercial Business Development Manager, Calgary

Are you a results-driven individual who thrives on building long-term relationships with clients? Do you have a passion for exceeding sales targets and driving revenue growth? Look no further! We are currently seeking a highly motivated Commercial Business Development Manager for the Calgary area to join our dynamic team.

Our Commercial Business Development Managers earn a competitive salary based on experience plus incentive. We offer an exceptional extended health plan including medical, dental, and vision. Our other benefits include an employee assistance program, educational assistance, professional development, internal growth opportunities, the opportunity for national career movement, and a healthy work/life balance. With this position, you can choose to work from the office or home, giving you flexibility in your work arrangements. If this sounds like the opportunity for you, apply today!

A DAY IN THE LIFE OF A COMMERCIAL BUSINESS DEVELOPMENT MANAGER

As our Commercial Business Development Manager, you will be responsible for generating increased revenue through direct contact with new and existing clients in the assigned territory. But that's not all! You will also have the opportunity to develop client relationships through continuous engagement to become a trusted partner and preferred contractor for property restoration needs, with a primary focus on commercial end-user clients (property owners and managers).

QUALIFICATIONS

- Minimum five years of work experience in a field sales or related operational role.
- Well-networked in the property, and/or facility management industry.
- A working knowledge of property insurance, building construction, or restoration is preferred.
- Proficiency in using the Microsoft Office Suite is essential

Are you a critical thinker who can align First Onsite services to client needs, and who possesses superior account management and sales skills? Do you have strong client relationship, organizational & time management skills, with a powerful ability to excel in a team environment?

ARE YOU READY TO JOIN OUR TEAM?

This is a fantastic opportunity to join a dynamic and growing company and make a real impact on our organization. Don't miss out - Apply now by filling out our initial 3-minute, mobile-friendly application.

<https://www.applicantpro.com/openings/firstonsiteca/jobs/2859918-607917>

We can't wait to meet you!